

157 projects' work experience since 1994

№	Years		Description of scope of works performed	Clients and projects' participants
	Start of work execution	Completion of works		
1	1994	1996	<p>Development of an extensive independent reconstruction feasibility study to modernize 140 000 km unified gas transportation system of the Russian federation owned by Gazprom.</p> <p>Co-financed by the World bank, USA and the European bank for reconstruction and development (EBRD), UK. The feasibility study total cost was USD 10 million.</p>	<p>Donor governments of USA, Great Britain, Canada, France, Norway, Russia, Netherlands.</p> <p>Executed by a consortium of 13 international companies - Gazprom, Price Waterhouse, Fluor Daniel, Gasunie Engineering, Statoil, Ernst & Young, Gaz de France, Bechtel, Gulf Interstate, S.G. Warburg.</p>
2	1994	1996	<p>Assessment of projects based on the feasibility study recommendations to increase reliability and efficiency export gas supplies to the European Union countries in 1996–2000.</p> <p>Prepare and present loan documentation to the credit committee and the board of directors of the multinational European bank for reconstruction and development (EBRD).</p> <p>The works goal was to identify priority investments targets that amounted to USD 500÷700 million annually with the Bank's 35% participation of the total projects' cost of USD 3 billion.</p>	<p>The European bank for reconstruction and development (EBRD), London, UK</p>
3	1994	1996	<p>Due diligence, creditworthiness analysis, structuring securities & guaranties, financial modelling of pro-forma statements (profit & loss account, cash flow, balance sheet, sources & uses of funds, exit strategy, financial ratios, banking covenants, sensitivity analysis, loans schedule, NPV, IRR, EBITDA, ROI, PBP, WACC, ROE, DCF, value added chain, risks mitigation), conversion Russian accounting into IAS statements, negotiations of terms and conditions of four components loan facilities with a foreign banking pool on USD 300 million first corporate</p>	<p>Gazprom, Merrill Lynch, Bank of America, Dresdner Bank, Salomon Brothers, Deutsche Bank, BNL, Lehman Brothers, ABN Amro, Goldman Sachs, ING Barings, Morgan Stanley, Citibank, Chase Manhattan, DMG, Credit Swiss First Boston.</p>

			<p>finance loan to Gazprom.</p> <p>Participation in open tenders working with international equipment suppliers and consultants.</p> <p>Market research.</p>	
4	1994	1996	<p>The USD 1.7 million technical assistance program organized by power/energy utilities team of the EBRD, approved by TACIS and co-financed by the Netherlands government was carried out by Tebodin Engineering, Ernst & Young, Delft University with much support from Purneftegas, a predominate subsidiary of Rosneft.</p> <p>Identification of measures to stabilize oil production in remote areas of Samotlor, provision of technical expertise to the management, and assistance in preparing tenders and project documentation.</p> <p>All that later resulted in the Western Siberia oil & gas rehabilitation project.</p>	<p>TACIS, European Union</p> <p>Tebodin Engineering, Netherlands</p> <p>Ernst & Young, Great Britain</p> <p>Purneftegas Delft university, Netherlands.</p>
5	1994	1996	<p>USD 174 million Western Siberia oil & gas rehabilitation loan. to Purneftegas, a predominate subsidiary of Rosneft.</p>	<p>The European bank for reconstruction and development (EBRD), London, UK.</p>
6	1994	1996	<p>USD 85 million corporate finance loan to Mosenergo to build heat & power station in Electrostal, Moscow region.</p> <p>Feasibility study development, international tenders' execution, construction.</p>	<p>Mosenergo, a Gazprom subsidiary providing 100% electricity, heat & power to Moscow.</p>
7	1993	1994	<p>Researched materials at the library of US Congress, attended hearings on Capitol Hills, and participated in round tables and discussions with top management of US & Russia's governments and oil companies led by the Honorable Henry Kissinger, Anatoly Sobchak, Mayor of St. Petersburg and Zbigniew Brzezinski.</p> <p>Provided due diligence, financial analysis on projects in the Russia's oil & gas sector for U.S. investors which resulted in MBA thesis –</p>	<p>Center for Strategic and International Studies (CSIS), Вашингтон, D.C., USA.</p>

			“Russian oil industry & US Investment: competitive strategy and corporate finance” at UW business school. Responsibilities also included liaison & co-ordination between Russian and US officials.	
8	1994	1996	<p>USD 140 million Komi oil spill emergency sovereign guaranteed project co-financed with the World Bank</p> <p>Analyze and prepare tender documentation of project costs and expenses in a timely manner in different areas such as works to recover spilt oil, replace badly corroded and dangerous pipeline, measures to support indigenous people and animals.</p> <p>Participation in loan conditions negotiations, legal documentation preparation, and disbursements with quite intensive travelling to the polluted areas in Komi republic supervising works by foreign and local contractors.</p>	<p>Komineft, Lukoil</p> <p>World bank (IFC)</p> <p>EBRD</p> <p>AEC, Australia</p> <p>Hartek, Canada</p> <p>SGS, Switzerland</p> <p>ILF, Germany.</p>
9	1994	1998	Financial advisory role in Baltic Pipeline Consortium - USD 130 million crude oil pipeline construction project.	British Gas, Conoco, Elf, Total, Neste, Komitek, Rosneft, Transneft, Alfa-bank.
10	1995	1998	Financial advisory role in USD 355 million Yuzhno-Shapkinskoe oil field development project.	JV SeverTEK between Lukoil and Total, French oil company, Finnish Fortum, Yushar oil companies. Financed by the EBRD.
11	1994	1996	USD 420 million sovereign guarantee geothermal project. Development of feasibility study, tender procedures, loan disbursement.	Kamchatskenergo, a far east 100% subsidiary of EES Rossii. EBRD
12	1998	2000	Energy savings equipment production (heat and power automated meters) for Mosenergo & RAO EES Rossii, USD 15 million project finance project.	British-Russian joint-venture: “Mosenergysavings”, Mosenergo, NMA and Philips, Germany, Engel, Austria. Galvour, Sweden, Landis & Gyr, Switzerland, ABB Metronika, Искра ИМЭКО, Slovakia, Schlumberger Industries, USA, Intermetex, Hungary.
13	1994	2001	Financial modelling of future 25	ELF, French oil company.

			years pro-forma statements of an operator company according to International Accounting Standards (IAS) to develop Kharyaga oil field in Komi republic.	
14	1996	1999	USD 3.4 million export-oriented hardwood-processing project in Krasnodar & Moscow. Development of feasibility study. Completed tender procedures. Loan disbursement.	Swiss-Russian export JV "Lands"
15	1996	2003	Development of a legal scheme and documents of a special vehicle operator company according to the corporate law of the Russian federation to develop South Shapkinskoe and other oil fields in Komi republic and Nenets autonomous okrug.	Komi Arctic Oil, joint venture between Komi oil and British gas.
16	1999	2003	Development of feasibility study to reconstruct and build an export-oriented wood working company in Tolka, Yamal-Nenets autonomous okrug. The total project cost amounted to USD 4.68 million.	Krasnoselkup wood factory for geological exploration and municipalities supplies, Yamal-Nenets autonomous okrug.
17	1998	2001	Conducting a legal case against the Suppliers in the Moscow Arbitration Court in accordance with the legislation of the Russian Federation.	OboronPromComplex, a state organization.
18	1998	2001	Conducting a lawsuit against Platina commercial bank under an agency agreement in the Moscow Arbitration Court according to the legislation of the Russian Federation.	Gammakhim, a state holding company.
19	1997	1998	Development of a feasibility study, company's business evaluation, presentation for the sale of a controlling stake in the company to a strategic foreign partner. The total cost of the project is USD 21 million.	Trubostal, Plc. in St. Petersburg
20	2002	2003	Development of a feasibility study and organization of a loan from Impex bank to build a residential complex for military personnel of the Ministry of Defense of the Russian Federation. The total cost of the project is USD 4 million.	Spezstroy, a special purpose construction company of The Ministry of defense of the Russian Federation.
21	2001	2002	Organization of USD 1 million loan from the International Moscow Bank (IMB) for the project of	Purneftegasgeology, an oil & gas company in Tarko-sale, Yamal-

			reconstruction of a woodworking enterprise in the village of Tolka, Yamal-Nenets Autonomous Okrug.	Nenets autonomous okrug.
22	2003	2005	Organization of financing of the Customer's investment programs in the forest and woodworking industry and their assessment, increasing profitability and return on investment, purchasing technologies and innovative equipment, rational sustainable use of forest resources, comprehensive processing of wood raw materials, creating new jobs, reducing social tension in the region, organizing affordable housing for the population, improving the ecology of the forest environment, reducing environmental pollution, wood waste from logging and woodworking industries and reducing the fire hazard in the forest in Ust-ilm, Bratsk, Urals.	Ilim pulp Enterprise, St. Petersburg
23	1998	2001	Development project of the Yuzhno-Shapkinsky group of fields in the Timan-Pechora oil and gas province, including the Komi Republic and the Nenets Autonomous Okrug.	SeverTek, a joint venture in Komi republic.
24	2003	2006	Development of a financial evaluation of the drilling company business, financials multipliers, 7 coefficients group to compare, β , and preparation of a presentation to sell a controlling stake in the company to a strategic foreign partner. The total stock cost sold was USD 3 million.	Integra group
25	2001	2008	Development of a feasibility study, preparation of export contracts, monitoring of equipment production and tracking payments for the purchase of drilling equipment and the organization of EUR 5 million long-term loan to purchase 200-ton Soilmec mobile drilling rig financed by Sberbank of the Russian Federation and the Italian bank Banca Commerciale Italiana.	Alliance drilling group
26	1996	1999	Feasibility study development and raising USD 5 million loan for a project to build a new woodworking	Lenales, a wood processing factory

			plant in the Moscow region.	
27	2004	2006	Feasibility study development and tendering of imported equipment for a project to reconstruct a woodworking plant in the Komi Republic.	Lyukom, a wood processing plant
28	2003	2004	Development of a feasibility study, financial modelling, and pitch for the project to construct a new export woodworking plant in the Komi Republic. The total cost of the project is USD 6.3 million.	Lesnoy mir, a wood processing plant
29	2005	2009	Development of tender documents and participation in the tender and supply of imported mobile echelon block type drilling rigs. The total cost of the project is EURO 115 million.	Eurasia drilling company (former Lukoil drilling)
30	2003	2009	Development of tender documents and participation in tenders to produce complex, vibration-free foundation works.	TREVI S.p.A., a public Italian group
31	2003	2009	Development of tender documents and participation in tenders for the supply of construction machinery and equipment.	Soilmec, a drilling rigs production company of TREVI S.p.A.
32	2003	2009	Development of tender documents and participation in tenders for the supply of drilling rigs for gas, oil and water.	Drillmec, a drilling rigs production company of TEEVI S.p.A.
33	2008	2010	Development of a feasibility study and IAS financial model for a project to produce valves for dust and gas air ducts (PGVP) to increase the range of products for existing customers in the Russian Federation, the CIS and abroad, participation in the GOELRO-2 investment program for 2011-2015. and entering the market of thermal and electric power, gas, oil, metallurgical, construction, and petrochemical industries.	EM Alliance, Energo Machinery construction group, since 1896
34	1998	2003	Development of bank documentation and raising a long-term credit line to a Russian bank under an uncovered letter of credit in the amount of USD 3.4 million for the purchase of imported equipment for a woodworking plant.	Banca Nazionale del Lavoro, Italy

35	2001	2003	Development of bank documentation and raising a long-term credit line to a Russian bank under an uncovered letter of credit in the amount of USD 2 million for the purchase of equipment for a drilling company project.	Banca Popolare del Emiglia Romania, Italy
36	2005	2009	Execution of head hunting works on top management and selection of top professional specialists.	Sumitomo Corporation
37	2006	2009	Mergers & Acquisition (M&A) of small oil and gas companies of the Russian Federation to integrate into a large enterprise, lending to the development of these fields and their further initial public offering (IPO) on the New York Stock Exchange (NYSEX) and London Stock Exchange (LSE) according to SEC. The total cost of the project was USD 500 million.	US group of private investors
38	2006	2009	Organization of financing for construction projects.	Re-Bau, an Austrian construction company
39	2009	2011	Obtaining a license and financing the development of oil fields. The total cost of the project is USD 250 million.	US investment fund
40	2004	2005	External independent consulting in the implementation and registration of real estate in the Krasnodar Territory.	Municipal Property Management Committee of the Purovsky region, Yamal-Nenets Autonomous Okrug.
41	2007	2009	Initial Public Offering (IPO) on American Stock Exchange (AMEX) и London Stock Exchange (LSE).	US group of private investors
42	2001	2003	Raising loans for construction projects.	Impex-bank
43	2008	2009	Expert evaluation of business value and growth of financial indicators of a telecommunications project.	South Taganrog telecommunication company
44	1996	1998	Preparation of an investment memorandum and raising a syndicated loan of USD 40 million jointly with the international bank Morgan Stanley.	Alfa-bank, the largest private bank in Russia.
45	1996	1998	Preparation of an investment memorandum and raising USD 75 million medium-term commercial paper with Bank of America.	Alfa-bank, the largest private bank in Russia.
46	1996	1998	Preparation of an investment	Alfa-bank

			memorandum and raising USD 175 million.	
47	1996	1998	Participation in the preparation of an investment memorandum and raising Eurobond loans of the Russian Federation government: the first issue - USD 1 billion, the second issue - USD 2 billion, third issue – Deutsche marks 2 billion.	Alfa-bank with Goldman Sachs, ING Barings, Credit Swiss First Boston.
48	1996	1998	Participation in the preparation of an investment memorandum and raising USD 500 million Eurobond loans for the Moscow city government. The scope of work performed included the preparation of ratings with agencies Fitch & IBCA, Moody's, Standard & Poor's, legal opinion with law firms Linklaters & Paines, Clifford Chance, Donaldson, Lufkin & Jenrette, Dewey & LeBoeuf, White & Case, strategic advisers McKinsey, ATKearney, Boston Consulting and an audit report with auditors Ernst & Young, Author Andersen, Deloitte & Touch, KPMG, PriceWaterHouseCoopers.	Alfa-bank
49	1996	1998	Participation in the preparation of an investment memorandum and raising USD 200 million Eurobond loan and bridge financing for the Government of the Samara region.	Alfa-bank
50	1996	1998	Participation in the preparation of an investment memorandum and raising USD 200 million Eurobond loan for the Government of the Orenburg region.	Alfa-bank
51	1996	1998	Participation in the preparation of an investment memorandum and raising USD 200 million Eurobond loan and bridge financing for the Government of the Tyumen region.	Alfa-bank
52	1996	1998	Participation in the preparation of an investment memorandum and raising USD 200 million Eurobond loan for the Government of the Tatarstan republic.	Alfa-bank
53	1996	1998	Participation in the preparation of an investment memorandum and raising US\$ 200 million Eurobond	Alfa-bank, the largest private bank in Russia.

			loan and bridge financing for the Government of the Bashkortostan republic.	
54	1996	1997	Regular work as a member of the board of directors of 3 large oil companies of the Russian Federation (Yuganskneftegaz, KomiTEK, Tyumen Oil Company).	Menatep-bank
55	2001	2011	Regular international financial and legal services for 20 client companies in the republic of Cyprus.	Nicos Anastasiades & Partners, Limassol.
56	2008	2011	Organization of long-term loans from an international bank for construction projects of Customers for refinancing, on more favorable terms (8 years, Libor + 4%), existing loans provided by Russian banks.	Uniastrum-bank
57	2008	2008	<p>Sale of the Moscow tea factory founded by Mr. Philip Maximilian von Vogau, a commercial and industrial group in the Russian Empire in 1893. The most famous in the USSR and now in Russia brand of black Indian tea "Those Three Elephants!"</p> <p>Selection of a potential buyer, receipt of a teaser and all documents for the sale from the Seller ("Alfa Group"), due diligence of documents, development of the construction of an office center, and the financial model of an investment project for the entire period of 3-5 years (Income statement, Balance sheet, Cash flow, Capital flow, other forms, resulting indicators of profitability, liquidity, cash turnover (ROCI, ROE, EBITDA, WACC, DPBP, NPV, IRR), covenants, coefficients, sensitivity analysis to prices per m2 and capital investments levels.</p> <p>Attraction of a UK foreign real estate agency to inspect the investment site and receipt of recommendations on prices and what would be more market demanded and, as a result, favorably sold.</p> <p>Working with the Buyer and</p>	Shareholder of NovaTek.

			<p>making international payments in the amount of USD 55 million, including a USD 11 million loan from Alfa-bank.</p> <p>Relocation of the tea operating factory from the downtown according to the program of the Moscow government.</p>	
58	2010	2015	Organization of long-term loans from an international bank for construction projects of customers for refinancing, on more favorable terms (10 years, Libor + 7%), existing loans provided by Russian banks.	OTP-bank
59	2001	2004	Organization of long-term loans from an international bank for construction projects of customers for refinancing, on more favorable terms (8 years, Libor + 9%), existing loans provided by Russian banks.	International Moscow bank (IMB)
60	2005	2008	Development of tender documents and participation in a tender for the supply of imported mobile echelon block type drilling rigs. The total cost of the project is EURO 22 million.	Gazpromneft
61	2007	2009	Development of a feasibility study, preparation of cash flow for the entire term of the loan in accordance with the standards of international banks (LVR, DSR, NPV, IRR, NPV) and international market assessment of collateral, audited consolidated statements of a group of companies, collection, analysis, due diligence of notarized statutory documents, quarterly accounting reports and other all requested documentation of the Borrower required to provide loans for the project to increase the market value of the class B retail space network. The total cost of the project is USD 45 million.	Dalport city group, St. Petersburg
62	2007	2010	Development of a feasibility study, preparation of cash flow for the entire term of the loan in accordance with the standards of international banks (LVR, DSR, NPV, IRR, NPV) and international	Springs group, Moscow

			market assessment of collateral, audited consolidated statements of a group of companies, collection, analysis, due diligence of notarized statutory documents, quarterly accounting reports and all other requested documentation of the Borrower necessary to provide loans for the project to increase the market value of a network of warehouse and freezing terminals with logistics centers. The total cost of the project was USD 65 million.	
63	2007	2010	Development of a feasibility study, preparation of cash flow for the entire term of the loan in accordance with the standards of international banks (LVR, DSR, NPV, IRR, NPV) and international market assessment of collateral, audited consolidated statements of a group of companies, collection, analysis, due diligence of notarized statutory documents, quarterly accounting reports and other all requested documentation of the Borrower required to provide loans for the project to increase the market value of the class C office space chain. The total cost of the project is USD 37.5 million.	CDS group
64	2006	2009	Development of a business plan and raising debt for the implementation of a comprehensive reconstruction program to build 650 000 m2 of real estate to relocate retired pensioners of the Ministry of defense of Russia to the Moscow region.	CJSC Plemzavod Petrovskoe (breeding plant with 150 hectares of land in the prestigious area of Moscow region)
65	2007	2012	Development of a feasibility study and organization of a long-term loan to build a real estate complex in Moscow. The total cost of the project is USD 35 million.	Incomespezstroy
66	2005	2007	Execution of an exclusive distributor agreement for the supply of imported drilling equipment.	Access Industries
67	2005	2007	Fulfillment of contracts for the supply of mixtures to produce complex drilling operations.	Syrdariamunai, an oil & gas company in Kazakhstan.
68	2005	2007	Fulfillment of contracts to supply drilling equipment for complex	Alnas-volga

			drilling operations.	
69	2005	2007	Development of tender documents and participation in tenders for the supply of drilling rigs for drilling for gas, oil, and water.	MunaiGazComplect, The republic of Kazakhstan
70	2005	2007	Implementation of contracts for the supply of drill bits and drill bits.	Almalyk mining & metallurgical plant
71	2005	2007	Development of tender documents and participation to supply drilling rigs for oil and gas drilling.	KazMunaiGaz, a gas company in the Republic of Kazakhstan.
72	2005	2007	Development of tender documents and participation to supply drilling rigs for oil and gas drilling.	Uzenmunaigas, a gas company in the Republic of Kazakhstan.
73	2005	2007	Development of tender documents and participation to supply drilling rigs for oil and gas drilling.	Embamunaigaz, a gas company in the Republic of Kazakhstan.
74	2005	2007	Evaluation and management analysis of the oil company's business and preparation for the sale of shares to a strategic investor.	Tin trade, GmbH.
75	2005	2007	Evaluation and management analysis of the oil company's business and preparation for the sale of shares to a strategic investor.	Barren Energy
76	2005	2007	Evaluation and management analysis of the oil company's business and preparation for the sale of shares to a strategic investor.	Capital oil
77	2006	2007	Development of a feasibility study and organization of a long-term loan with an international bank. The total cost of the project is USD 3 million.	Cool air sport, FMCG retail chain
78	2009	2010	Evaluation of real estate investment sites in Moscow and organization of project financing.	Dekra development
79	2005	2006	Preparation of documentation for the sale to a foreign strategic investor of an investment site to construct a multifunctional hotel complex of 40,000 m2 in the Central Administrative District, Moscow.	Deloitte & Touch
80	2005	2006	Evaluation of a project to build an oil refinery in the administrative region of Fujairah, United Arab Emirates.	ELWIN Trading FZC
81	2007	2008	Development of documentation to sell a hotel complex.	Arielt hotel chain
82	2005	2006	Raising a USD 20 million loan from foreign banks.	East European investment

				company
83	2005	2007	Development of tender documents and participation in a tender for the supply of imported mobile drilling rigs. The total cost of the project is EURO 122 million.	Uztochki neftegaz, the oil & gas company in the republic of Uzbekistan.
84	2005	2007	Development of tender documents and participation in a tender for the supply of an imported mobile drilling rig. The total cost of the project is EURO 18 million.	Ukrigasexport, an gas export company in Ukraine.
85	2007	2011	Organization of long-term loans of an international bank for projects of customers for refinancing, on more favorable terms, existing loans provided by Russian banks.	Euro Bank
86	1998	1999	Development of a financial model for an oil field development project in accordance with the International Accounting Standards (IAS).	Fortum, a Finnish energy company.
87	2009	2011	Development of a feasibility study, preparation of cash flow for the entire term of the loan in accordance with the standards of international banks (LVR, DSR, NPV, IRR, NPV) and international market assessment of collateral, audited consolidated statements of a group of companies, collection, analysis, due diligence of notarized statutory documents, quarterly accounting reports and other all requested documentation of the Borrower required to provide loans for the project to increase the market share of the class A office space network in Moscow. The total cost of the project is USD 30 million.	Mirland, a public real estate company in Tel-aviv, Israel, USA and EU.
88	2007	2009	Collection and preparation of design documentation for the construction of Chinese facilities for the 2014 Olympics in Sochi. Assessment of an investment project for the construction of a hotel complex in Montenegro. Organization of the oil business in Kalmykia.	Khazar oil company
89	2000	2001	Development of a financial analysis of the company's business value and preparation for the sale of a large	Eco Arctica

			oil company in the Russian Federation. Sold to Lukoil, a major oil company in Russia.	
90	2004	2008	Regular work as a board member of the Partners for Hope non-profit charitable foundation to cure and help children suffering from cancer and other diseases.	Partners in hope, a British charitable organization.
91	2003	2005	Evaluation of projects (pipe plant, office center, woodworking plant in Siberia) for preparation for loans.	Stiff & Dana Investments
92	2007	2009	Financial & legal services	Texas Nafta Industries
93	2007	2009	Evaluation of commercial real estate projects and development of a feasibility study for the organization of lending. The total cost of projects was USD 45 million.	Sovetsky bank, Moscow
94	2007	2009	Valuation of projects and development of a feasibility study for the organization of lending. The total cost of projects is USD 138.7 million.	Kras bank
95	2007	2008	Development of a financial model and a feasibility study for the reconstruction of a sanatorium and resort complex. The total cost of the project is 3.8 billion rubles.	Pipe fittings of gas pipelines, Plc
96	2005	2007	External independent consulting in the preparation and implementation of a project for the development of the Tabynai oil field in the Mangistau region, Republic of Kazakhstan. The total cost of the project is USD 5 million.	Aksay joint venture
97	2007	2009	Collection of documentation and development of a feasibility study for lending a class B office center and a modern residential complex. The total cost of projects is USD 25.7 million.	Asmato developer
98	2007	2008	Raising a USD 25 million loan to build a real estate complex.	SC Building
99	2001	2002	Analysis of the creditworthiness and market assessment of the drilling services business of the service company.	БКО Invest
100	2001	2002	Valuation of the company's business and preparation for the sale of Lukoil, a major oil & gas	Bur service, a servicing company in the republic of Komi.

			company.	
101	2001	2002	Assessment and organization of financing of the Company's trade operations.	Gazfleet, a subsidiary of Gazprom.
102	2001	2002	Independent external financial advisory to shareholders of the company and serving as members of the board of directors.	Mosstroy-Varna
103	2001	2002	Financial analysis and attraction of loans for the construction of a new greenhouse complex in Syktyvkar with the participation of OJSC "Agrisovgaz", a Gazprom subsidiary, and suppliers of imported equipment from the Netherlands.	Prigorodny, an agricultural factory in the republic of Komi (far north).
104	2005	2007	Raising USD 20 million loan to construct a new business class residential building in Moscow.	Moscow business world bank (MDM)
105	2001	2003	Development of a feasibility study and organization of a long-term loan for construction projects in St. Petersburg.	DirectStroy, a real estate developer
106	2005	2010	Participation in the tender and supply of 4 imported mobile drilling rigs. The total cost of the project was EURO 84 million.	Tyumen oil company & British Petroleum joint-venture (TNK-BP)
107	2005	2007	Development of a feasibility study and organization of a loan for a project to construct an urban-type residential community "Rublevskoye Predmestye", with a total area of 116,468 m ² with an underground parking for 2,642 parking spaces, located on a land plot of 29.7 hectares purchased by the Customer in the Moscow Region. The total cost of the project was USD 130-150 million.	DomoStroy, Plc
108	2009	2010	Debt restructuring	KZ TPP of Dybna city, Moscow region
109	2006	2007	Feasibility study of the project for reforming the housing and communal services of the Russian Federation. The work cost was EURO 650k.	RosEnergResurs, Plc
110	1997	1998	Preparation of pitching, investment memorandum and sale of a block of shares to a strategic investor.	Pervouralsky Novotrubny zavod, Pls (New pipelines plant in PervoUrals city)
111	2005	2021	External independent advisory and raising loans in the framework of	Englobal group of companies

			the construction of warehouses, offices and real estate, as well as other facilities located in Moscow	
112	2007	2021	Sale of multifunctional office complex in Moscow downtown. Project cost is EURO 22 million.	Granat-M, Plc
113	2005	2011	Construction project of a residential building of 17,000 m ² in Moscow. The total cost of the project was tentatively estimated at USD 20 million.	Iras-M construction company
114	2005	2011	Supply of equipment for slaughtering and processing of cattle meat.	Baryatino pomestie, Plc
115	2005	2008	Raising loans to construct a logistics center terminal to storage frozen products with infrastructure, located in the Moscow region. The total cost of the project was estimated at USD 10 million.	Zodchy construction corporation, Plc
116	2005	2006	Fundraising, financial management and legal services for the construction of the residential complex "Barvikhinsky passage" 177 thousand m ² with an underground parking lot of 250 cars and a shopping and entertainment complex in Moscow. The cost of the project is USD 262 million.	Kvadrat, Plc.
117	2010	2012	Lending to a new residential complex of USD 25 million in the Central Administrative District of Moscow.	LVN Development
118	2005	2006	Feasibility study for the reconstruction of a timber processing plant and raising a loan for the purchase of imported equipment.	Lesogorsky wood processing factory Irkuts region, Siberia
119	2005	2006	Financial modeling of an oil field development project in the Komi Republic.	Lukoil-Pechora all Russia scientific oil research institute
120	2005	2006	The project to construct a residential building with a total area of 13.215 m ² with a detached underground garage of 70 m ² above the protective structure of the state defense in Moscow. The total project cost is estimated at USD 30 million.	LEK developer, Plc.
121	2005	2006	The project for the construction of a residential building with a total area of 20.050 m ² with an underground	Stroy invest, Plc.

			garage of 2.128 m ² above a detached building of state defense type "A-50" in Moscow.	
122	2005	2006	Project SMT m / d Khimokam LLC and Trade Company Marko LLC - business valuation and attraction of loans.	Chimokam, Plc.
123	2006	2010	Feasibility study of the project of the perinatal center, marketing analysis, registration of the operating company, financial modeling of the future performance of the company. The total project cost is estimated at USD 25 million.	Dynasty medical center, Plc.
124	2008	2010	Raising loans for the supply of modified starch for drilling.	Klimovsky starch plant, Plc.
125	2006	2007	Raising loans for the purchase of equipment "wall in the ground" manufactured by the Italian company MAIT for construction in Moscow and the Moscow region. The total cost of the project is estimated at EURO 936 k.	Geostroy, Plc.
126	2008	2009	The project for the construction of a car wash complex with a total area of 2000 m ² in Moscow. The total cost of the project was estimated at 100 million rubles.	Multi-car, plc.
127	2004	2005	Participation in the tender and supply of Italian imported mobile drilling rigs. The total cost of the project is EURO 15 million.	Narianmar neftegaz, Plc., 100% subsidiary of Lukoil in Nenets autonomous region.
128	2005	2010	Participation in a tender and supply of Italian imported mobile echelon block type drilling rigs. The total cost of the project was EURO 220 million.	Burgaz, 100% drilling subsidiary of Gazprom.
129	2005	2010	Participation in the tender and supply of Italian imported mobile echelon block type drilling rigs. The total cost of the project was EURO 85 million.	Rosneft burenie, 100% drilling subsidiary of Rosneft, major oil production company in Russia.
130	1998	2001	Raising loans for oil field development projects.	Nenets oil company
131	2005	2011	Attraction of loans of USD 80 million from international financial organizations and foreign investment banks to finance, on more acceptable terms, the Company's existing real estate projects in Moscow.	Novie Cheremushki, Plc.
132	2005	2007	External independent advisory on	Private oil production company in

			the sale of 100% of the company's ordinary shares and further attraction of financing and lending within the framework of future programs and projects with international financial institutions and foreign investment banks.	Orenburg, Russia's north region.
133	2005	2007	Delivery and financing of the Kremco drilling rig.	Orenburggazprom, 100% subsidiary of Gazprom.
134	2008	2009	Construction project of a real estate complex of 120 thousand m2 in Naro-Fominsk. The total cost of the project was estimated at USD 70 million.	Perestroy, Plc.
135	2003	2009	Valuation of the company's business and raising USD 25 million loans.	Prreobrazhensk oil, Plc.
136	2001	2002	Development of a business plan for an investment project to build a gas and chemical plant to produce methanol, the investment amount was EURO 100 million.	Yamal Gas Chemical Plant (OJSC YAGHK) and Yamalinvest, Plc.
137	2001	2004	Development of a feasibility study for the creation of a complex glass processing production facility, Investments EURO 4.75 million.	Algescom, Plc. and Steklotron production plant.
138	2008	2010	A range of services, including the development of a business plan and financial modeling, to raise debt financing for the modernization and re-equipment of CJSC Lesosibirskiy Timber transshipment plant, Lesosibirsk, Krasnoyarsk Territory in the amount of USD 3 million.	Extra forest, Plc.
139	2008	2009	Project management for the restoration of activities and modernization of Krestetsky Lespromkhoz factory in Novgorod region. The volume of investments was USD 4 million.	Probusiness bank
140	2008	2009	Project management to restore activities and modernize Kherson pulp and paper mill corporation in Ukraine. The volume of investments was USD 6 million.	Probusiness bank
141	2008	2009	Development of a feasibility study to organize production of lead storage batteries. The volume of investments is USD 11.2 million.	Avto union, Plc. and Tang stone, Plc.
142	2008	2009	Organization of financing of the environmental program of the pulp	Sberbank of Russia and Arkhangelsk pulp & paper mill

			and paper mill under the United Nations' Kyoto protocol. The amount was USD 3 million.	corporation.
143	2008	2009	A range of services, including the development of a business plan and financial modeling, to attract debt financing in the amount of USD 20 million to construct a shopping and entertainment complex of 20 000 m2.	Victory, Plc.
144	2008	2009	A range of services, including the development of a business plan and financial modeling, to attract debt financing in the amount of USD 25 million to construct a logistics complex of 38 000 m2.	Lytkarino trust terminal, Plc. in Moscow region.
145	2008	2009	A range of services, including the development of a business plan and financial modeling, to attract debt financing in the amount of USD 7 million for redevelopment of the shopping complex of 4 500 m2.	Stil CTL, Plc.
146	2008	2009	Development of a business plan for the expansion and modernization of furniture production. The investment volume was USD 40 million.	Mekran furniture production corporation
147	2010	2011	Development of a feasibility study, financial model and presentation of a project to create a new modern woodworking plant on the basis of the existing Construction Technologies Llc., a timber industry enterprise in the village of Tolka, Krasnoselkupsky district, Yamal-Nenets autonomous okrug. The total project cost was USD 32 million.	Krasnoselkup district administration, the Yamal-Nenets autonomous okrug.
148	2012	2013	The Company managed 17 investment projects and construction of 25 commercial real estate sites in 2012–2014 which increased the financial performance of the Company in accordance with Russian accounting standards, 4–16 times in comparison to financial performance in 2011. Namely: profit increased 4 times from 5.985 million rubles. to 24.021 million rubles, revenue increased 4.3 times from 46.42 million rubles. up to 199.664 million rubles, assets increased from 2,847.446 million rubles. up to 3,883.583 million	Investment projects development center state corporation with 7 offices in Russia – Moscow, St. Petersburg, Tyumen, Salekhard, Ekaterinburg, Noyabrsk, Tarko-sale.

		<p>rubles, financial investments increased 16 times from 91.1 million rubles. up to 1,486.121 million rubles. with the unchanged authorized capital of the Company in the amount of 2,375 billion rubles.</p> <p>To obtain such a result, the Company purposefully halved funds in deposit accounts from 825 million rubles up to 346.207 million rubles and for the first time attracted a loan from Zapsibkombank in the amount of 350 million rubles, investing these funds in projects in the Yamal-Nenets Autonomous Okrug.</p> <p>In 2012, the Center for Development of Investment Projects OJSC for the first time developed and, in accordance with 94-Federal law, 223-Federal law, used into the Procurement Regulations and a specially created tender committee and tender commission in all its practices.</p> <p>In 2012, the company held 29 open tenders for the purchase of various types of technological equipment and the selection of international contractors for construction and installation works for a total amount of 1 billion 477 million rubles (USD 45 million). The result of such work carried out by the Company according to these tender procedures (initial research of the markets of equipment manufacturers, clarification of technical specifications of equipment, obtaining preliminary technical and commercial proposals, implementation of pre-qualification selection of equipment manufacturers) was a significant reduction in the cost of equipment in the amount of 411 million rubles (USD 13 million), or 16 % of the total cost of planned purchases for 25 construction projects.</p> <p>For the first time in its entire 4-year history since registration in 2008, the company carried out corporate</p>	
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			social responsibility in 2012 and began to participate in charity in the Yamal-Nenets autonomous okrug. The first recipients of such assistance were the children's regional hospital in Tolka village, orphanages and low-income families in the village, Gas-sale, in the villages of Airport, Kirovsky and Cape Kamenny, in the cities Noyabrsk and Salekhard, the Church of St. Nicholas in Tarkosale, the Salekhard diocese and the Cathedral - Cathedral of Christ the Savior of the Russian Orthodox Church in Moscow, students at the Russian state Gubkin university of oil & gas.	
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The number of completed contracts for 27 years of work since 1994 amounted to 157 projects with a total value of USD 15.7 billion of which:

1. 80 construction projects for industrial, commercial, and residential properties worth USD 1.6 billion - projects № 6, 9, 11, 20, 38, 40, 42, 56-59, 61-65, 78, 79, 87, 97, 98, 103-105, 107, 109, 111-113, 115-117, 120, 121, 126, 131, 134, 143-145, 147, 148.
2. 14 projects for export-oriented woodworking and timber enterprises in the amount of USD 118 million - projects №14, 16, 21, 22, 26, 28, 34, 91, 118, 138, 139, 146-148.
3. 63 projects to raise equity and debt, Eurobond issues of the Russian federation, Moscow city and regions, M&A, project finance, bridge financing, corporate finance, initial public offering (IPO), SPACs, oil & gas, and other companies on The New York Stock Exchange, Hong Kong Exchange, London Stock Exchange, Moscow Exchange amounted to USD 14 billion.

Due to the high preparedness professional level of AI Investments' projects, Russian banks took part in the lending process - Sberbank, VTB, Alfa-bank, Uralsib, МДМ-bank, Russian credit, Moscommerz, Gazprom-bank, Uniastrum-bank, IMB and global banks - EBRD, IFC, Goldman Sachs, JPMorgan, Credit Suisse, BNL, Intesa BCI, Banca Popolare del Emiglia Romania, Bank of China, BNP, Bank of Cyprus, other banks, and oil & gas companies.

Since 2014, AI Investments signed contracts and completed 9 projects. According to the contracts, non-disclosure agreements, and duration condition in confidentiality statements signed with our clients, information on these projects will be added after each project confidentiality clause completion.